

COMPANY PROFILE



BUSINESS LINES

IIOT **DIGITAL PLATFORMS OPEN INNOVATION**

PROFESSIONALS

OF TURNOVER

R&D TRAINING AND **CERTIFICATIONS**

K-DIGITALE

INNOVATIVE DIGITAL STARTUP

MISSION

We respond to the **Digital Transformation** request of
Companies and Public
Administration by designing **new business models** based on
Digital Platforms and **Innovative Solutions**.

VISION

We use **«digital»** to create and **transfer** to our clients **tools and growth models** based on the **value of innovation**.

We support our clients throughout their digital transformation process, from the choice of technologies to the integration with data.

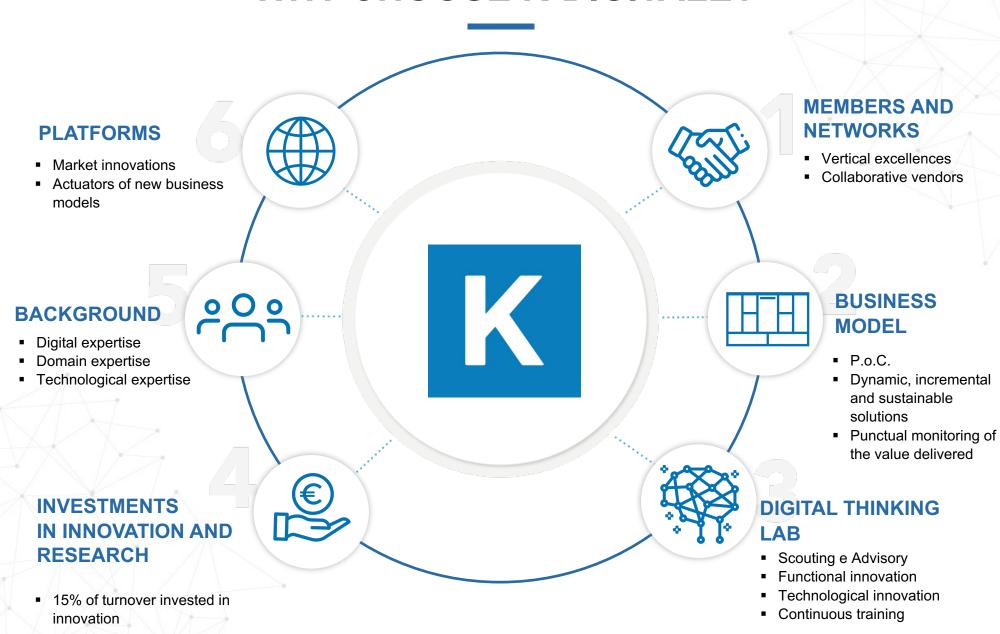
VALUES

Expertise, innovation,
complementarity, sustainability.
We pursue a sustainable innovation.
We promote transparency in

relationships and do our best to value people.

We measure at each step how much value we transfer to our clients and to our client's' clients.

WHY CHOOSE K-DIGITALE?



PROJECT TEAM

EXPERTISE

- 3 Business Designers
- **5** PhDs
- 2 Project Managers
- 2 Solution Designers
- 5 Software Architects
- 12 Senior Developers
- 2 Front-End Developers
- 6 Data Scientists
- 2 Web Designers

SPECIALIZATIONS

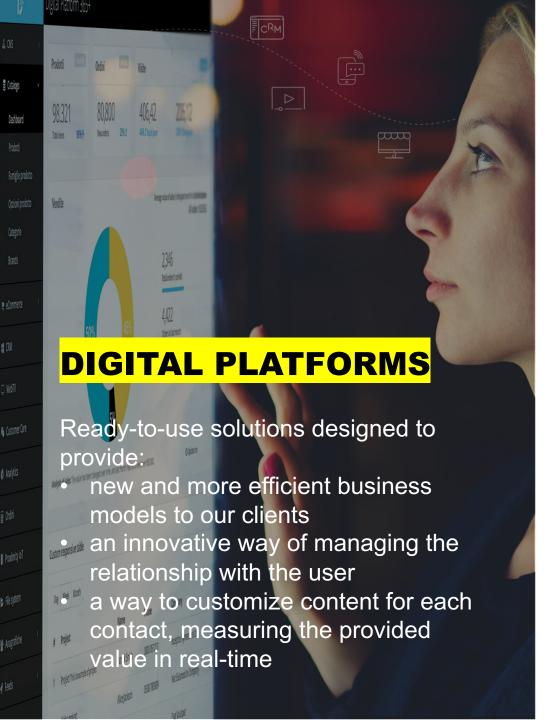
- 10 Innovation Managers
- 3 Microsoft Power Apps Developers
- 6 Microsoft Dynamic 365 CRM Developers
- 2 Azure IoT
- 3 Cisco IoT
- 3 IoT & Embedded Developers
- 2 Electronics Designers

MICROSOFT AND CISCO CERTIFICATIONS

- Microsoft MVP (on expertise Software Development, Cloud Services, IoT) (1)
- Microsoft MCSD (6)
- Microsoft MCSA (4)
- Microsoft MCTS (4)
- Microsoft MCP (15)
- Microsoft Data Analytics (6 in progress)
- Microsoft Dynamics CRM
- Cisco SaaS Authorization (3)
- Cisco IoT Authorization (4)
- Microsoft Partner: Gold Application
 Development Silver Custom Software
 - Development and Application Integration.



- PROJECTS BASED ON AZURE IOT
- INDUSTRIAL AI/ML
- DIGITAL TWIN
- HEALTH MONITORING E PREDICTIVE
 MAINTENANCE
- CUSTOM EMBEDDED ELECTRONICS (design, prototyping, firmware development)
- INDUSTRIAL GATEWAYS FOR
 TELEMETRY AND REMOTE
 CONTROL
- BUILDING AUTOMATION
- LOGISTICS



- REMOTE EXPERT
- DIGITAL PLATFORM 365+
 - PIM
 - eCommerce MarketPlace
 - Order Entry (Sales Representatives and Operators)
 - Apps e ChatBots
 - WebTV
 - Landing Page Mktg Automation
- MULTI-SIDED PLATFORMS
- MICROSOFT DYNAMICS 365 CRM
- MICROSOFT POWER APPS
- CISCO COLLABORATION



- R&D
- SPECIAL PROJECTS
- INNOVATIVE PLATFORMS
- BIG DATA ANALYTICS
- SCOUTING & TECHNOLOGICAL
 ADVISORY
- FIRMWARE
- DEVICES & SENSORS
- ELECTRONIC BOARDS

OUR R&D PROJECTS

STARTER KIT INDUSTRY

Real-time detection of industrial plants status and metrics: it anticipates anomalous events and allows you to plan predictive maintenance operations.

STARTER KIT ENERGY

Accurate and real-time monitoring of energy parameters: it identifies wastes and allows prompt and preventive intervention.

320K

REMOTE EXPERT

Advanced telepresence technologies for a new approach to services and production processes. It allows the complete provisioning of remote services.

100K

IOT SUPERVISOR

It optimizes the processes between the company and contractors: from the engagement of the supplier to the activation of the production order, up to the monitoring of all phases of the order.

70K

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DP 365+

integrated features to efficiently manage sales, marketing and company data from a single access point.

100K

32K

WEB TV

It communicates

and promotes video

content, live or on

demand, on any

device, creating

new channels of

engagement with

employees and

customers,

citizens.

communication and



Every day, **45+ Digital Transformation professionals** with **complementary skills** work side by side to support companies in their **digital transformation** processes.

Our challenge is to promote the **cultural change** that companies need to successfully face **digitization**, by designing new business models and by planning, creating, and managing the Digital Platforms needed to implement it.

The Laboratory of Digital Thought is:

- a constant debate about Digital Transformation
- a point of reference for Companies and Public Administrations
- a good practice to achieve excellence in innovation.



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